

Title: Associate Director of Church Partnerships

Department: Church Partnerships

Reports to: Director of Church Partnerships

Classification: Full-time, 40 hours per week

SUMMARY: Frontiers is a Christian, faith-based non-profit working with churches to send their workers overseas. The Associate Director of Church Partnerships is responsible for initiating new relationships with senior church leaders and deepening relationships with current church partners. They will also seek out new partnerships with churches to send greater numbers of teams and workers.

ESSENTIAL RESPONSIBILITIES:

- Contact church leaders and introducing them to Frontiers to establish a partnership
- Network with training and mobilizing organizations to understand their expertise with the intention of connecting them with church partners
- Resource church leaders through a coaching relationship to help them mobilize and prepare their members for catalyzing church planting and disciple-making movements among Muslim People Groups
- Motivate church leaders in the remaining task to experience a continually growing church-wide embrace and passion for God's glory to be known by Unreached and Unengaged Muslim People Groups.
- Collaborate with USSB departments to maximize the partnership for church partners
- Travel periodically to visit church partners and prospective partners as well as participate in events
- Raise 100% support to cover financial budget (i.e. salary, benefits, retirement, personal ministry related expenses)

OTHER DUTIES:

- Maintain accountability through meeting team and personal goals.
- Raise funds, when appropriate from churches, for the general fund to support workers and field projects
- Initiate greater prayer with churches for unreached and unengaged Muslim people groups
- Seek referrals from church leaders when sufficient trust has been established
- Communicate regularly with your support partners through emails, phone calls, visits and personal prayer/update letters
- Other duties as assigned

SKILLS/TRAITS:

- Professional and competent public speaking abilities
- Gravitas to work well with the executive level of our partners

- Strategic thinker: by asking cogent and relevant questions, desires to understand the partner's history, stakeholders, DNA, vision, etc. and how Frontiers could come along side of them to achieve desired outcomes
- A love for the local church and a deep appreciation for how God is using the local church to disciple the Nations
- Flexible to hand the relationship to a colleague when it is appropriate i.e. the partner is stepping up their commitment
- Conscientious and demonstrates superb customer service skills
- Proactive in communication i.e. schedules future communication and "asks"

QUALIFICATIONS:

- Personal relationship with Jesus Christ
- High school diploma or GED
- Bachelor's degree is preferred
- Five years of sales and customer service experience preferred

Location can be negotiable within the continental United States.

Frontiers values the importance of life and work balance, and offers flextime options. This job post is a summary of the position. A full description will be provided during the recruiting process.

To apply, send a cover letter and resume to hr@frontiersusa.org. No phone calls please. Because of the number of emails received, you may not receive an individual response.